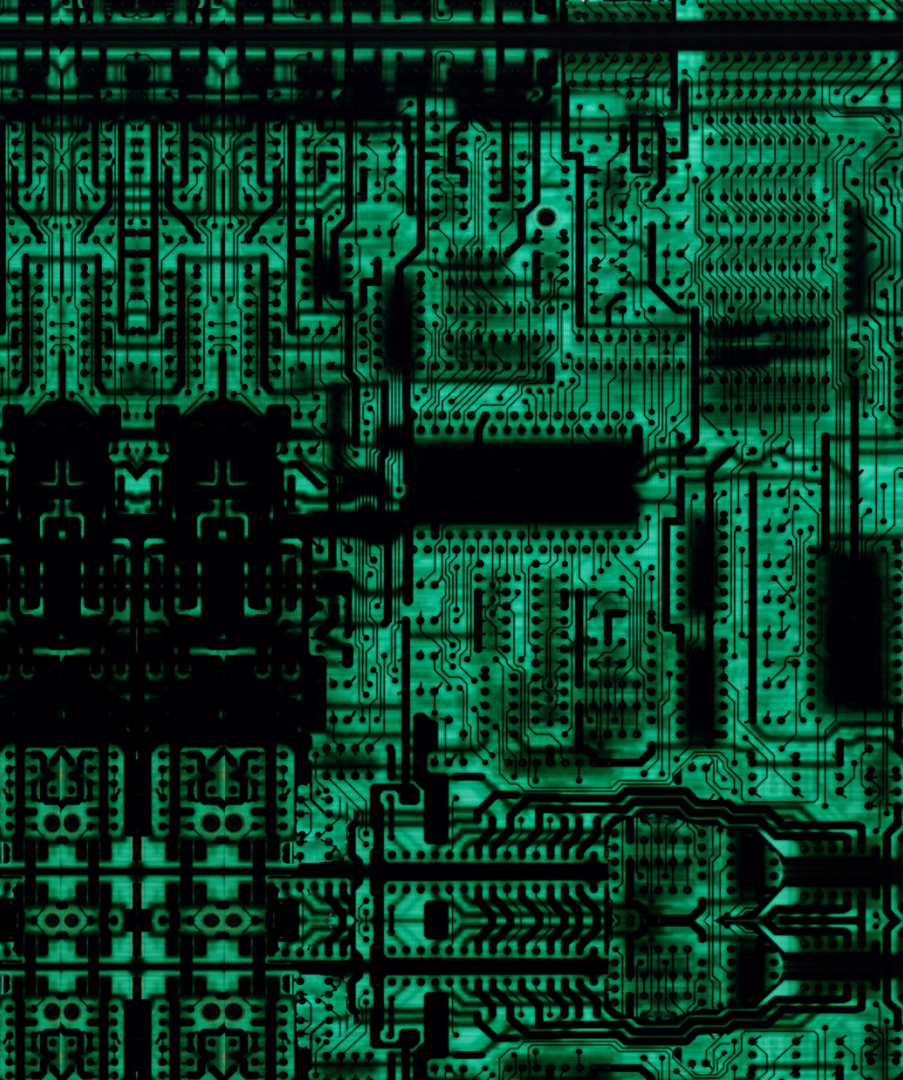


INDUSTRY CHALLENGES

Design, Construction, and Operation of SBloT Systems



01

SBIoT Today

02

Operational Technology

03

How we Measure Success

04

The Challenge = The “Gap”

BENEFITS

SBIoT Today

- Through the Integration of Field Sensors -- Data Analytics -- Field Controllers, we can provide a more Safe and Efficient environment for people.
- Field Sensors, Controllers, and the Systems they report to may be referred to as “Operational Technology”



WHAT IS OPERATIONAL TECHNOLOGY (OT)?

Technology which controls or operates the Physical Environment

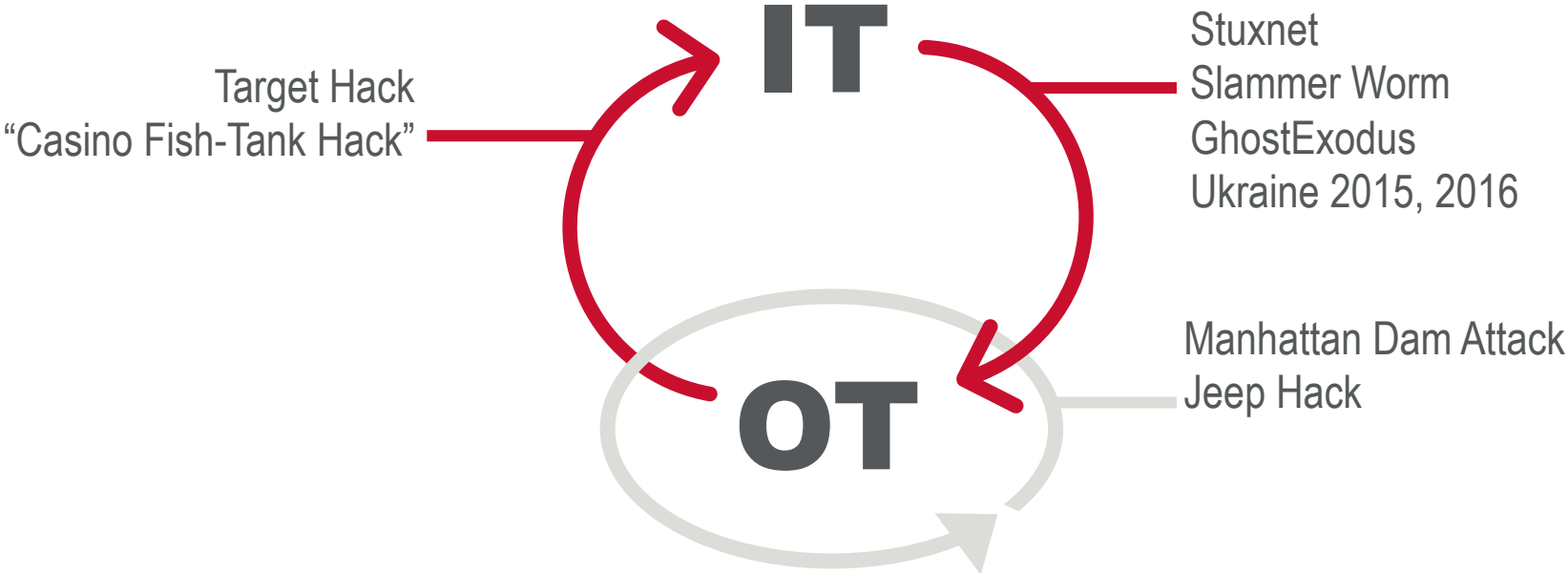
1. Building Management Systems (BMS or BAS)
2. Chilled Water System, Air Handling Units, VFDs, Boiler Control
3. Physical Security; Access Control and Cameras
4. Site or Building Lighting Control
5. Fire Alarm, Fire Protection, Mass Notification
6. Generator, PSG, Automatic Transfer Equipment
7. UPS, Energy Management System, Switchgear
8. Elevators, Pneumatic Tube
9. Medical Equipment (MRI, CT-Scan, Da Vinci, etc.)
10. Fuel Storage or Pumping Stations
11. SCADA, DCS, PLC, Protective Relays
12. Cars, Military Vehicles
13. Diagnostic Test & Calibration Equipment

IT AND OT DIFFERENCES

| | Information Technology | Operational Technology |
|----------------------------------|------------------------------------|---|
| Protocols & Encryption | Standards | Numerous open serial protocols |
| Component Locations | Typically Accessible | May be poorly accessible |
| Support | Open | Vendor representative |
| Risk Management (CIA) | Data <u>C</u> onfidentiality | Human safety, system <u>A</u> vailability |
| Component Lifetime | 3-5 years | 10-15 years |
| Availability | "...server will be down 12a-6a..." | Outages planned weeks in advance |
| Change Management | SOP | Focus on operations |
| Cyber Security Awareness & Tools | Inherent | No serial based tools |
| Approved Cyber Component List | Typical | None |

IT AND OT HAVE RELATED CYBER RISK

(SIMPLIFIED)

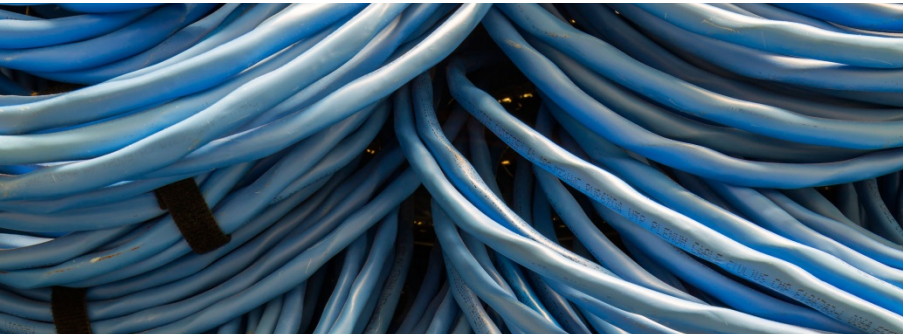


HOW DO WE MEASURE SUCCESS INTEGRATING IT AND OT

Of a Smart Building? A Smart City? A Smart Utility System?

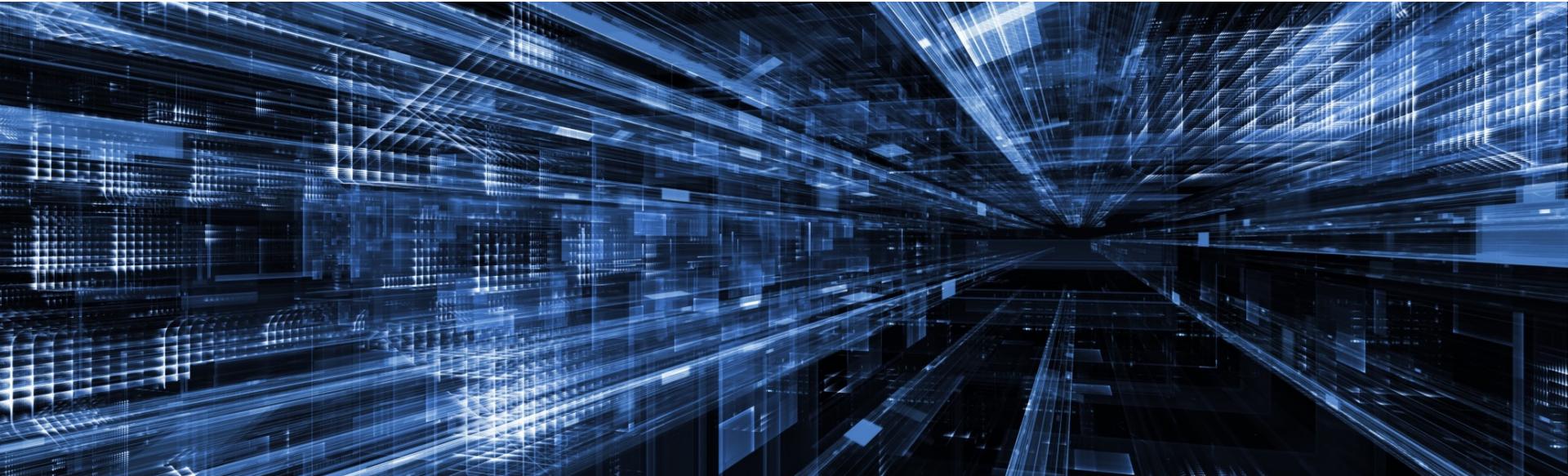
Success may be Measured by:

- The Sustainability of the “Smart” **use-case**
 - Does the outcome meet the expectations of the user’s vision / intent / need
 - Does the use-case still work after a generation of technology (2-10 years from now)
- The Cyber Physical protection of the “Smart” **use-case**
 - As OT becomes more IP enabled, the Cyber-risk landscape expands

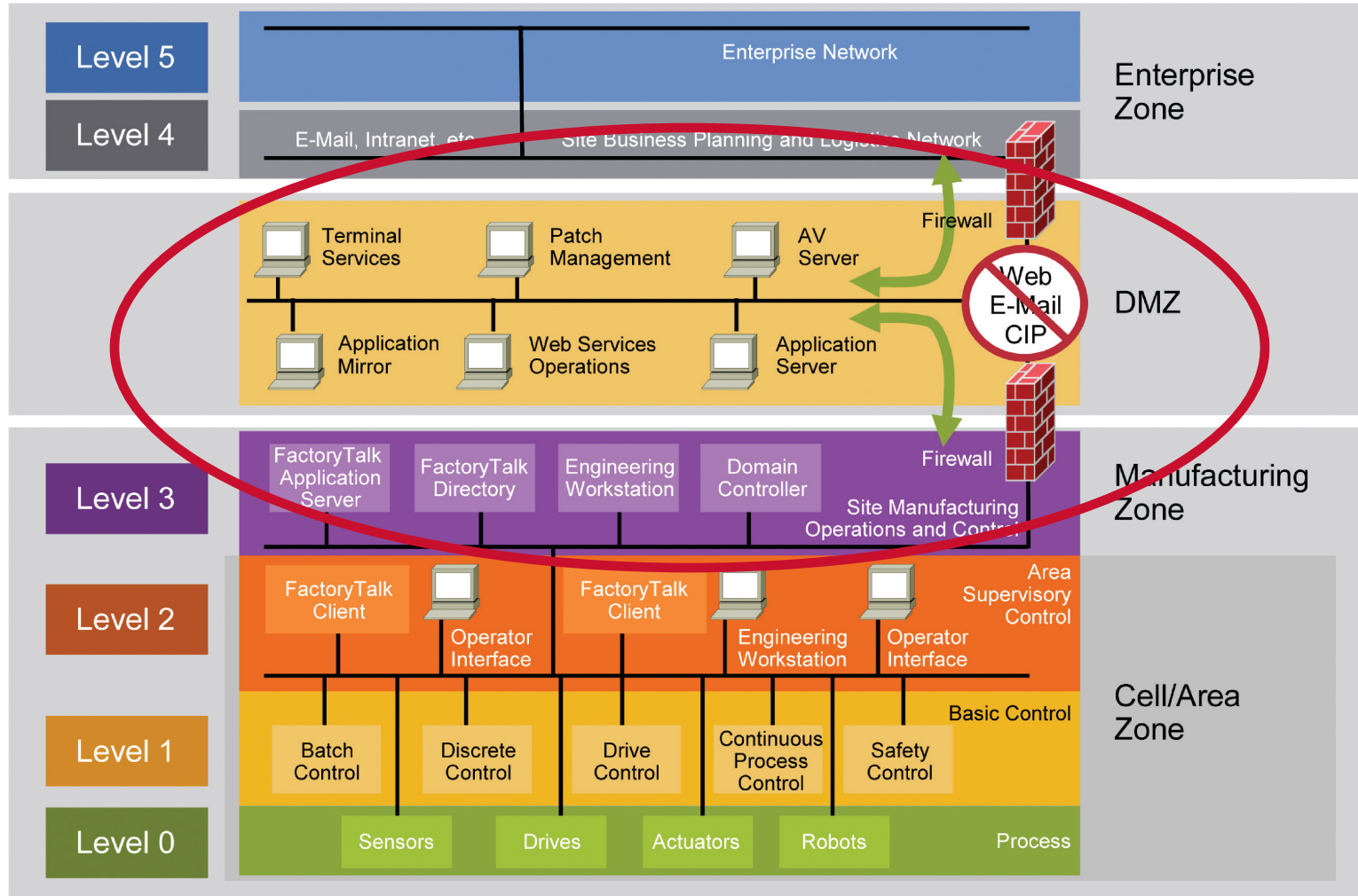


NEXT STEP

- How do we properly converge the IT and OT Networks, realizing the desired outcomes of Sustainable and Secure **Use-Cases**?
 - Taking advantage of IP enabled OT devices

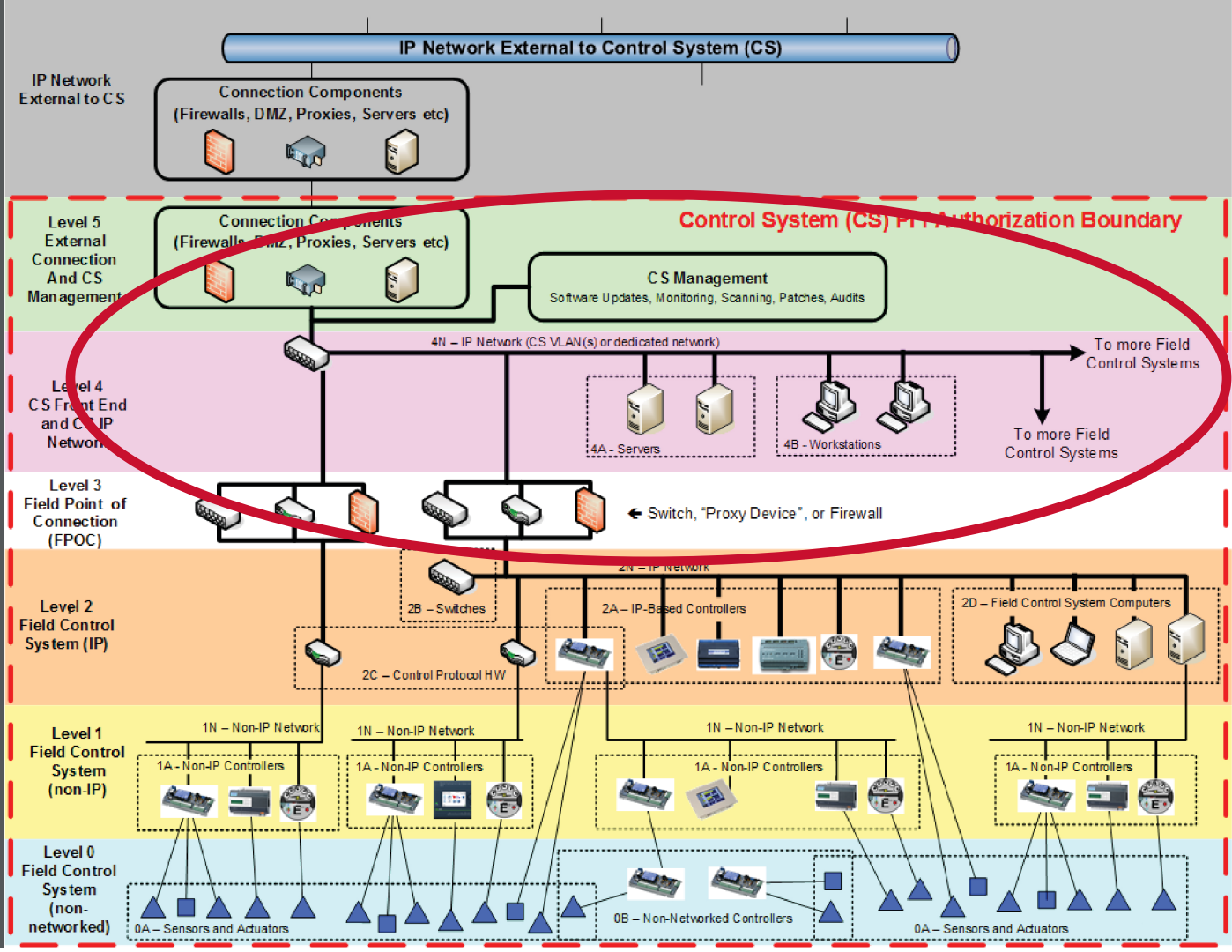


THE "GAP"



Cisco; Top 10
Recommendation for
Plant-wide Ethernet/IP
Deployments

THE "GAP"



UFC 4-010-06 Fig 2-1

THE CHALLENGE = THE “GAP”

The Gap is finding qualified people to Design, Build, and Operate SBloT systems

Designer

- Finding People with the understanding of how to correctly scope SBloT integrated technology use-cases, which meet user requests, and in a way which can realistically be competitively bid.

Contractor

- Finding People comfortable working outside of their technology silo's, applying SBloT available manufacturer technology to correctly achieve use-cases, and interfacing with the Owner IT group.

Owner

- Finding People who can vision the implementation of use-cases, provide and enforce policies and procedures and configuration parameters, and maintain SBloT use-cases for the life of the building.

THE CHALLENGE = THE “GAP”

The Gap is finding qualified people to Design, Build, and Operate SBloT systems

Designer

- Finding People with the understanding of how to correctly scope SBloT integrated technology use-cases, which meet user requests, and in a way which can realistically be competitively bid.
 - “Integration Dreaming” with each Owner user-group
 - “Integration Reality” with Owners leadership
 - Keeping up-to-date with manufacturer offerings
 - Develop specifications standards for successful Network designs
 - Integrated Building Systems (IBS) specification clearly defining contractor / manufacturer responsibility for each use-case
 - Defining OT Test Bed requirements

THE CHALLENGE = THE “GAP”

The Gap is finding qualified people to Design, Build, and Operate SBloT systems

Contractor

- Finding People comfortable working outside of their technology silo's, applying SBloT available manufacturer technology to achieve use-cases
 - Taking integration methods to the next level per the IBS specification.
 - Working closely with each use-case component/device manufacturer.
 - Coordinating network connections and protocols.
 - Building use-case efforts into the construction schedule
 - Constructing the OT Test-Bed at each phase of the construction schedule.

THE CHALLENGE = THE “GAP”

The Gap is finding qualified people to Design, Build, and Operate SBloT systems

Owner

- Finding People who can vision the implementation of use-cases, provide and enforce policies and procedures and configuration parameters, and maintain SBloT use-cases for the life of the building.
 - Network (IT/OT) rules-of-engagement standards for all IoT devices
 - Developing OT configuration requirements
 - Developing IT policies and procedures when interfacing with OT IP equipment (inventory standards)
 - SOP for OT test-beds, pen testing, and patching procedures
 - Continuous commission use-cases across enterprise network

ADDITIONAL OT SKILL SETS

Finding qualified persons (in addition to Designers, Contractors and Owners) with OT knowledge for:

- Technical Standards Committees
- Safe manufacturer component end-of-life replacement plan
- Manufacturer technical support
- Commissioning Agents
- Industry tool development for network optimization
- OT Network intruder alert, guard rails, and incident response software
- Test and Development Environment (TDE) – Test Bed Development Engineers
- Client based risk and defense-in-depth analysis / solutions,

THE “GAP” SKILLSETS

Embracing the Converged Network.

“...A cross-functional team of control engineers, control system operators, and IT security professionals needs to work closely to understand the possible implications of the installation, operation, and maintenance of security solutions in conjunction with control system operation. IT and OT professionals need to understand the reliability impacts of information security technologies before deployment ...”

(part NIST 800-82 rv2)



WHAT IS OUR GOAL?

- ❖ Explore the benefits of smart buildings, and challenges preventing user adoption.
- ❖ Identifying curriculum enabling a sustainable and secure SBloT vision.

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